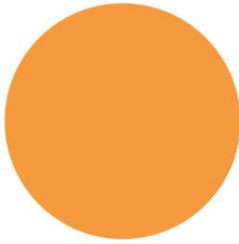


Katimavik



WE ARE HIRING

Job Opportunity

POSITION	Manager, Innovation (Fund Development)
TERM	Permanent
LOCATION	Our Montreal office (preferred)

Katimavik has been offering development and leadership activities to Canada's youth since 1977. Our approach is based on the development of long-term, mutually-beneficial, relationships between our Participant volunteers and local communities. Katimavik programs offer life-changing opportunities to Canada's youth through experiential learning that allows them to gain life and career skills to thrive in today's world. Katimavik's vision is to inspire youth to build inclusive and accepting communities comprised of people from all backgrounds, ethnicities, cultures, and religions. This vision includes collaboration with other organizations to foster understanding, respect, and reconciliation with Indigenous peoples.

POSITION OVERVIEW

We are looking for an experienced fund development manager who can research, develop, and manage diversified funding streams; negotiate Program-related funding contracts; facilitate and launch new Programs; develop CRM activities; and provide oversight to the Truth and Reconciliation activities .

DUTIES AND RESPONSIBILITIES

- Research government funding opportunities to support program development and creation
- Manage large-scale private Foundation support; develop and manage Strategic Partnerships; help envision and establish a Signature Fundraising Event; design an Individual Giving and Direct Response campaign; design and manage a Sponsorship campaign; and manage an Annual Fund Development Plan
- Work with CRM providers to establish, develop, and align CRM activities with organizational priorities
- Through acquisition of funding support, develop and launch Youth Employment, Entrepreneurship and Empowerment Programs

JOIN OUR TEAM

- Provide oversight to the Truth and Reconciliation learning platform and integration of Truth and Reconciliation activities / priorities across all programs
- Develop and manage the data / analytics collection for each Program, and develop the process to capture relevant success factors, and qualify / quantify results

QUALIFICATIONS, SKILLS, AND EXPERIENCE

- Demonstrated experience (five years plus) in fund development, including creating and implementing a diversified fund development plan
- Program development experience
- Excellent communication skills, written and verbal
- Fluently Bilingual (English/French) and able to draft proposals in both languages preferred
- Program management experience preferred

The salary range is \$60,000 to \$70,000.

TO APPLY

Please send your cover letter and resume to jobs@katimavik.org. We appreciate all applications but will only be contacting those who are moving forward in the selection process.

**MAKE A
DIFFERENCE!**

katimavik.org

514-868-0898 | 1-888-525-1503

jobs@katimavik.org

 @katimavik

 @katimavik_canada